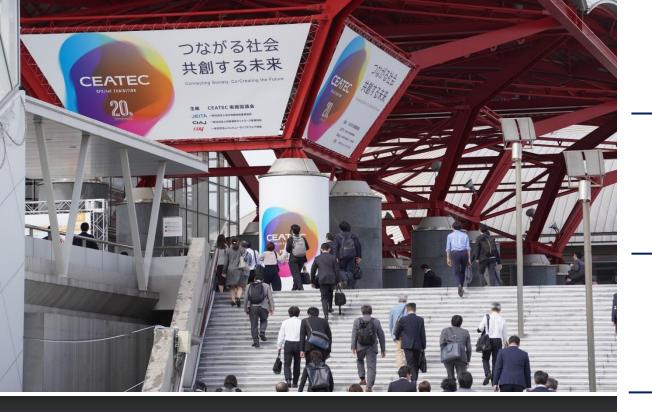


1. CEATEC 2022 Fundamental Policies

- (1) CEATEC Past Results
- (2) CEATEC 2022 Outline Concept
- (3) COVID-19 Infection Control at CEATEC
- (4) CEATEC 2022 Collaborative Projects/Awards
- 2. Information on CEATEC 2022 Call for Exhibitors
 - (1) CEATEC 2022 Areas & Composition
 - (2) CEATEC 2022 Support Services
 - (3) CEATEC 2022 Application Procedures & Schedule



CEATEC Past Results

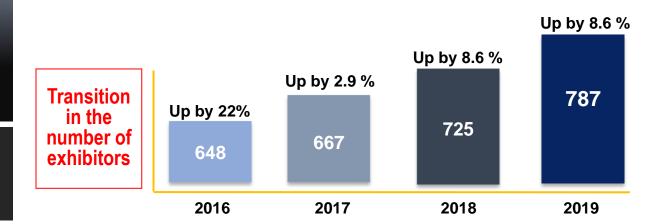
CEATEC 2019 Results

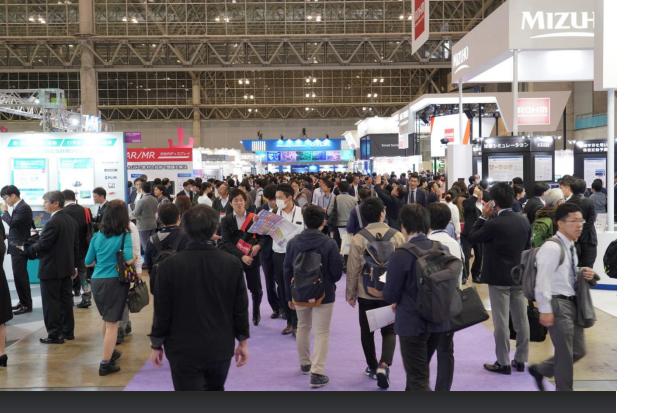
CEATEC 2019 Number of Visitors: 144,491

Tendency of visitor volume: Saw steady increase from Tuesday, the first day to Friday, the last day

Increase in the time spent by visitors: One out of five spent all day, whereas about half spent more than five hours.

Number of members of the Press/Media: 1,042

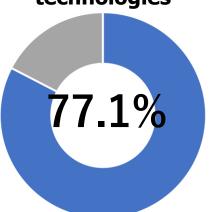




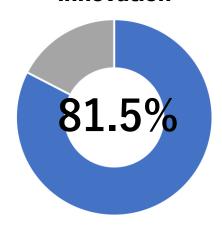
Visitor Satisfaction Level / Trends

CEATEC 2019 Visitor Data

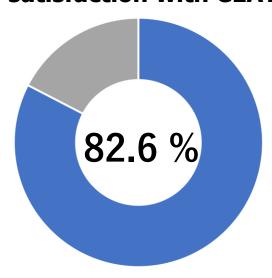




Gained a feel for the current state of technology and innovation



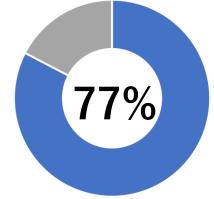
Level of satisfaction with CEATEC 2019



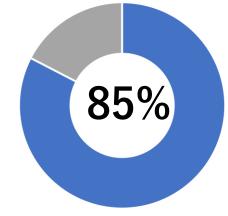


Exhibition Trends/ Level of Satisfaction

Overall level of satisfaction



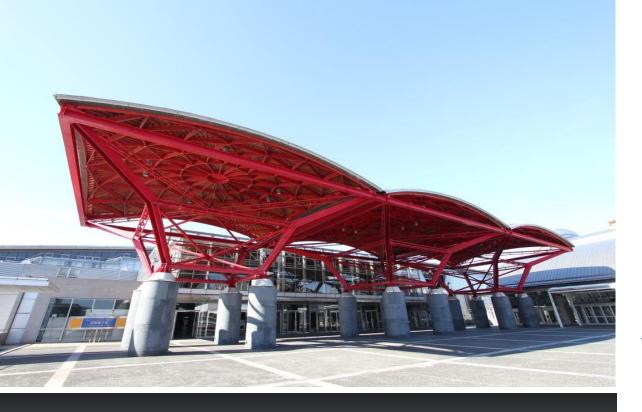
The right place to propose CPS/IoT



Top 3 Purposes of Exhibiting at CEATEC

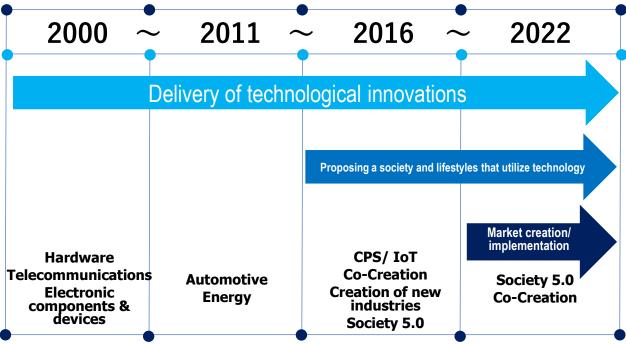
- ✓ To appeal new products and technologies
- ✓ To appeal the brand and the company as a whole
- ✓ To develop new customers in Japan

CEATEC 2019 Trends



CEATEC 2022 Fundamental Policies

Combined Exhibition of Advanced Technologies



A place to show the future of not only IT, electronics, and telecommunications, but also the future that Japanese industry is aiming for, and the direction it wants to take.

Draw a picture of future society five to ten years ahead and encourage the development and stimulation of promising future markets.

Quickly introduce themes and topics of interest to society, and reflect them in special projects and conferences based on such themes and topics.

CEATEC

Toward Society 5.0

2022 Exhibition Outline

Exhibition Purpose

Facilitating the realization of Society 5.0, designed to further economic development and provide solutions to social issues, people, technology, and information from all industries and sectors will gather to envision the future through "co-creation".

Combined Exhibition of Advanced Technologies

Name: CEATEC 2022

Dates: @Makuhari Messe: October 18 (Tue) – 21 (Fri)

@ONLINE Site: October 1 (Sat) - 31(Mon)

Venue: Makuhari Messe / Online

Sponsor: • Japan Electronics and Information

Technology Industries Association (JEITA)

Co-sponsors:

 Communications and Information Network Association of Japan (CIAJ)

Software Association of Japan (SAJ)

Support: (Tentative; listed by date established)

Public Offices: Ministry of Internal Affairs and Communications; Ministry of Health, Labour and Welfare; Ministry of Economy, Trade and Industry; Ministry of Land, Infrastructure, Transport and Tourism; Financial Services Agency, Digital Agency

Organizations: Japan External Trade Organization (JETRO), New Energy and Industrial Technology Development Organization (NEDO), National Institute of Advanced Industrial Science and Technology (AIST), National Institute of Information and Communications Technology (NICT), Information-technology Promotion Agency, Japan (IPA), Organization for Small & Medium Enterprises and Regional Innovation, Japan National Tourist Organization (JNTO), Chiba Prefectural Government / Chiba Municipal Government, Japan Broadcasting Corporation (NHK) / The Japan Commercial Broadcasters Association (JBA), KEIDANREN (Japan Business Federation) / The Japan Chamber of Commerce and Industry (JCCI) / The Tokyo Chamber of Commerce and Industry / The Chiba Chamber of Commerce and Industry, Chiba Prefectural Government / Chiba Municipal Government, Japan Broadcasting Corporation (NHK) / The Japan Commercial Broadcasters Association (JBA), KEIDANREN (Japan Business Federation), The Japan Chamber of Commerce and Industry (JCCI), The Tokyo Chamber of Commerce and Industry / The Chiba Chamber of Commerce and Industry Commercial Service, US Embassy in Japan / Trade and Investment Office, Ontario Government of Canada, Embassy of Canada to Japan



Japan Electronics and Information Technology Industries Association

CEATEC 2022 Sponsor

Mission

To connect all industries to solve social issues for Society 5.0 and realize a platform that connects stakeholders with the IT/electronics industry at its core.

Business Activities

Policy Recommendations Policy recommendations toward realizing

Society5.0

Problem solving Efforts to solve social issues and common

industry issues

Research and Statistics Research and statistical work for timely

identification of trends in a wide range of

product fields

Market Creation Promoting innovations and creating new

markets by co-creations and competition

Members/Chairman

Number of Member Firms: 389

Chairman: Satoshi Tsunakawa (Chairperson, Board of Directors Representative Executive Officer President and CEO, Toshiba Corporation)

CEATEC 2022

Actively inviting member companies to exhibit and attract visitors



COVID-19 Infection Control at CEATEC: Venue Operations

New approaches in holding CEATEC at the Makuhari Messe venue

Points of Focus (Including under consideration)

- Strict adherence to a complete registration system for admission
- Venue configuration, traffic flow, and booth allocation to avoid crowding
- Booth design with consideration for infection control, and exhibitors' understanding and cooperation
- Strengthening of infection control measures in booths, and understanding and cooperation by the exhibitors
- Measurement of Co2 concentration in cooperation with Makuhari Messe

 Basic measures against infectious diseases (temperature check, disinfection, wearing of masks, etc.)



COVID-19 Infection Control at CEATEC: Booth Layout

New approaches in holding CEATEC at the Makuhari Messe venue

Improve the Spatial Density in the Aisles

Set a goal to increase the number of booths facing the 4-way passage.

Set a goal to increase the width of the aisles as much as possible.



Note: Venue map and photos are simulated.



The measurement sensors installed in the HVAC units of each exhibition hall will measure the Co2 concentration in the venue during the exhibition hours to maintain a comfortable environment.

Effects to Expect from Exhibiting at CEATEC



Promote and share new business plans

Discover new business partners

Discover prospective customers

Branding and awareness improvement

Broaden existing business

Improve credibility with prospective customers

Gather and share issues

Research and opinion gatherings

A Venue to Transmit Business Transformation



Initiatives Toward the Media

Increases added value in exhibiting

Promotes activities such as media coverage, which is one of CEATEC's greatest features.

Allows exhibitors to plan information deployment by utilizing the content of exhibits

Consideration to strengthening ties with the media and interlinking projects

Media Convention, preview day for the media, will be held on Monday, October 17



Initiatives for Executives and Government Officials

CEATEC's Topicality and Uniqueness

Many executives and government officials visit CEATEC every year

The show will continue to strengthen its efforts to invite dignitaries.

The visitation tour will be conducted with awareness on infection control.

The show requests exhibitors' understanding and cooperation during the visitation.

Opening Event,
will be planned to be held on
Monday, October 17





CEATEC 2021 will connect with nine regions across Japan to hold conferences on regional visions and strategies.

CEATEC 2022

Programs that utilize the benefit of online connection

Across Japan / Information Deployment

Information transmission from various regions, and observation visits

Collaborating with satellite venues, which connect with the community

Online observation tours that can be joined from any region



Makuhari New City is a designated area of Chiba City's National Strategic Special Zone.

In 2019, autonomous driving demonstration was held on public roads.

National Strategic Special Zone Business Development

Activities that make use of the characteristics of the host area

Taking advantage of regional characteristics, new initiatives are being considered for 2022.





CEATEC AWARD 2022

Details will be announced in late March 2022.

Among the technologies, products and services to be exhibited at CEATEC 2022, the CEATEC AWARD Panel of Judges will evaluate the exhibits and projects submitted in advance by exhibitors, and select those assessed to be highly innovative and superior in terms of their academic and technological perspectives as well as their marketability and future potential.

(Entries must be on exhibit at CEATEC2022)



Exposure Level

Raise Enthusiasm



NEC (right) was awarded by Minister Yasushi Kaneko (left) the CEATEC AWARD 2021's MIAC Award



Toshiba (right) was awarded by Minister Koichi Hagiuda (left) the CEATEC AWARD 2021's METI Award



2. Information on CEATEC 2022 Call for Exhibitors

- (1) CEATEC 2022 Areas & Composition
- (2) CEATEC 2022 Support Services
- (3) CEATEC 2022 Application Procedures & Schedule



Aiming to realize Society 5.0, CEATEC will provide a new "Venue for Co-Creation" in 2022

NEW for 2022

Partners Park



Partners Park

NEW for 2022



The Theme for Partners Park 2022 will be **Digital Garden City**

We aim to create a "park" where people from all industries and sectors as well as countries/regions can come together to create new businesses, support the Digital Garden City, and envision a new society and lifestyle.



1. Eligible Participants of the Partners Park

Companies/organizations willing to manage (plan, decorate, organize participating companies/ organizations, and operate) a "Co-creation" area where people, technology, and information from various industries and business sectors gather under a unique theme aimed at the realization of "Society 5.0".

2. Participation Eligibility to the Partners Park

- 1) Exhibitors must be capable of embodying the concept of Society 5.0/Digital Garden City.
- 2) The area must consist of multiple companies/organizations (No single company/organization can exhibit alone).
- 3) A corner for hands-on experience must be set up in the relevant Partners Park.

 Note: Exhibitors signing up for the Regular Partner plan are required to set up an experience corner in the shared space.
- 4) The representative company/organization applying to participate in the Partners Park area must organize all companies/organizations participating in the relevant area and submit the specified form to the CEATEC sponsor.

3. Participation Benefits of the Partners Park

- 1) Announcement on various CEATEC publications (web and printed materials)
- 2) Provide opportunities for co-creation with other Partners Park participating companies
- 3) Conferences (Streaming available on the dedicated channel for the Park)
- 4) Involvement in the CEATEC operations as a whole*
- 5) Provision of information on the visitor dynamics of CEATEC as a whole*
- 6) Set up original participation rules for the relevant park*

*Only for Premium Partners

Partners Park

The content of the exhibition will be based on a theme set by the exhibitor, and in addition to participating with existing partner companies/organizations, new companies/organizations can be invited to support the theme through CEATEC.

- **Total Solutions**
- Key Technologies
- Smart x Industry
- Startup & University

Each company/organization will set up a booth to exhibit their technologies and solutions.

Each company/organization will improve brand awareness and promote their products and services.

Total Solutions



This area is for showcasing solutions and products for all industries geared toward the realization of Society 5.0.

For those who want to:

- Communicate our company-wide vision and new business model for Society 5.0.
- Develop a comprehensive exhibition that cuts across sectors because our company is divided into multiple business sectors.
- Exhibit our solutions in a new category that targets various industries, and more.

Eligible Exhibitors

CPS/IoT and total solution/products that support the realization of "Society 5.0".

Key Technologies



This area is for showcasing electronic components and devices, as well as diverse technologies such as software that support the realization Society 5.0.

For those who want to:

- Exhibit electronic components by application.
- Exhibit content focused on a specific technology.
- Exhibit devices and technologies for which the destination market has not yet been determined, and more.

Eligible Exhibitors

Electronic components and devices, apparatus, AI and big data, 5G, cyber security, software and more

Smart X Industry



This area is for showcasing innovative solutions and products that will revolutionize a specific field, industry or market.

For those who want to:

- Exhibit content specializing in smart mobility, such as connected cars and electric vehicles.
- Exhibit content specializing in productivity improvement through the use of AI and IoT.
- Exhibit content specializing in healthcare, such as telemedicine, and more.

Eligible Exhibitors

Next-generation mobility, next-generation lifestyles, smart factories, and smart homes

Startup & University



This is a planning area for showcasing domestic and international startup companies with a keen eye on the future as well as academic institutions aiming to implement their research results in society.

Eligible Exhibitors

Growing startups in business for 9 years or less (established in Oct. 2013), and academic institutions aiming for social implementation of research results

ONLINE

Area	Entrance	List of corporate booths	A corporate booth site	Exhibit Channel (Additional channels available as an option)	
Image of the page	NETWORKING EXHIBITION HALL	スタンタードプラン 1	CACTIC Bits about one was an early and a second of the control of	Florence in a gained provider of last issues flead from a contrive shadows (FITs) carping from high provision RIL Yord-kerns beacons to satisfyine sound card under a deal of last a contrive shadows (FITs) carping from high provision RIL Yord-kerns beacons to satisfyine sound card under a deal of last sea deal of last sections contributes dignit from information roots ordered a but need sowners or last of great deal of last sea deal of last sections and contributes and ordered contr	
Main features	 My Page Jump to the list of corporate booths Jump to the conferences page and more 	Free word searchCategory search	 Company logo Company introduction Images Exhibit Channel Questionnaire survey Video images 	 Introductory images Production introductory video Reference download Contacts function 	
Overview	This is the first page to encounter after admission registration (login). Visitors can jump to conference venue or corporate booth site from the entrance.	From the list of corporate booths, visitors can search for specific companies by company category or search term.	Exclusive booth for the company can be posted online.	A product or service page can be created in the booth to introduce the product or solution.	

► ONLINE booth management console is provided to each company, and by simply preparing the specified images and text, it is possible to create a rich booth without any knowledge of HTML or other software.

Note: Content can be easily changed and added in real time from early to late October.

Booth Specifications, Booth Location Selection, and Exhibit Fees for Each Exhibit Area

Area	Partne	ers Park	Total So	Total Solutions		Key Technologies		Smart x Industry	
Participation Specs	Premium Partner	Regular Partner	Standard Booth	Small Package Booth	Standard Booth	Small Package Booth	Standard Booth	Small Package Booth	University
Eligible Participants	will embody the Society 5.0 with industries and s	ganizations that future society of partners from all sectors by setting themes.	Companies/c that will showca products for a		Companies/organizations that will showcase electronic components and devices, as well as diverse technologies such as software. Companies/organizations that will that will showcase inn solutions and product specific field or industrial.		case innovative products for a	Domestic and international startups in business for 9 years or less and academic institutions aiming to implement their research results in society.	
Decision of Booth Location		mined by the anizer	Selection (the order of selection will be determined by the order in which the exhibitor application forms are submitted.)						To be determined by the organizer
Basic Ornaments	N/A		N/A	Available (included in Exhibit Fee)	N/A	Available (included in Exhibit Fee)	N/A	Available (included in Exhibit Fee)	Available (included in Exhibit Fee)
Participation Space	81m ² or more	27m ²	1 ~ 100 booths	1 or 2 booths	1 ~ 100 booths	1 or 2 booths	1 ~ 100 booths	1 or 2 booths	1 or 2 booths
Exhibit Fee (including consumption tax)	JPY3,300,000 for 81m ² JPY44,000 for each additional square meter	JPY1,100,000	JPY396,000 per booth JPY363,000 per booth for sponsor/ co-sponsor member firms	JPY187,000 per booth	JPY396,000 per booth JPY363,000 per booth for sponsor/ co-sponsor member firms	JPY187,000 per booth	JPY396,000 per booth JPY363,000 per booth for sponsor/ co- sponsor member firms	JPY187,000 per booth	JPY132,000 per booth

2. Information on CEATEC 2022 Call for Exhibitors

- (1) CEATEC 2022 Areas & Composition
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Through the two venues, exhibitors can

- Promote products and services to prospective customers even before the start of the event
- Visualize the level of interest by analyzing leads who attended both Makuhari Messe and online venues.
- Promote products and services to prospective customers even after the event, and acquire visitor information

Support Menus

► Exhibitors will be able to take advantage of the various support and services offered by CEATEC according to their objectives.

ONLINE Booth

News Center

Press Briefing Room

Media Convention

CEATEC AWARD 2022

System for Obtaining Visitor Information

- ► Exhibitors can link directly to the special pages created on their own from the CEATEC 2022 venue map.
- ► The CEATEC News Center is an independent news gathering and editing team that covers exhibitors and supports the introduction of exhibitors to influential media and press.
- ► The Press Briefing Room, located adjacent to the Press Center, will be available for product announcements and other events.
- ► Exhibitors can introduce their new products and highlights directly to the media the day before the show.
- ► The CEATEC AWARD 2020 will be presented to technologies, products, and services with the highest degree of innovation and market influence.
- ▶ Provision of app and devices with the ability to read visitor QR codes that can also be used offline.
- ► The read visitor history can be checked in real time and will be reflected in the exhibitor console (control display) as visitor data.

 Note: Pricing and details will be announced after July.

Corporate Seminars (Exhibitor Seminars)

▶ In addition to exhibitors, this menu allows non-exhibiting companies to hold seminar sessions during CEATEC. This is a great opportunity to propose fields and technologies that are difficult to express in conventional exhibitions.

Rooms in the Makuhari Messe International Exhibition Halls

Maximum capacity: 50

■ Participation fee (All fees include consumption tax)

Seminar at the Hall (4 days): One session (60 min.)

CEATEC 2020 Exhibitors: JPY220,000

Corporate seminar participant: JPY550,000

• Supplied equipment (free of charge)
Reception table, Device to read visitor data at reception table, Audio equipment,
Projector, Screen, Podium, Microphone stand, One receptionist, One equipment
operator, Disinfectant spray (alcohol) dispenser at the door

Infection control measures such as disinfection, cleaning, and ventilation will be taken at the venue.

- Please bring your own PC and other equipment.
- Additional equipment, such as an Internet connection, is available as a charged service.

Inside Online Venue

■ Participation fee

Online streaming

(from the start of streaming until the end of October)

CEATEC 2020 Exhibitors: JPY550,000

Corporate seminar participant: JPY1,100,000

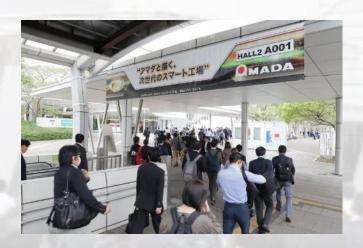
Support Services

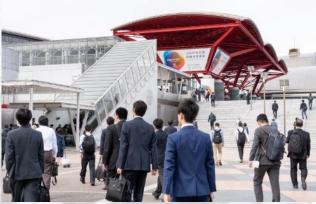
Notification on the Official Website, Notification via Newsletter and on Social Media, Audience Reservations (in accordance with the CEATEC admission registration system), and Provision of Audience Data (in CSV format)

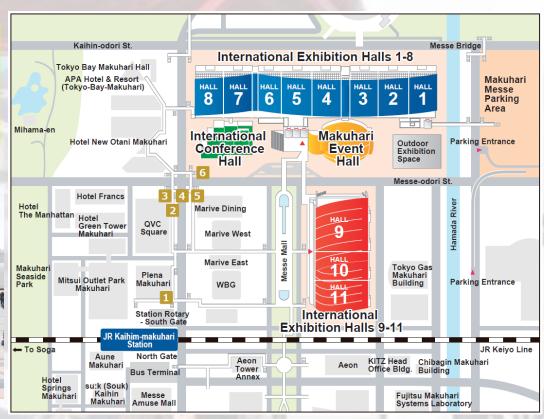
Ad Menu

► Signage ads will be available for display along the thoroughfare from JR Kaihin-Makuhari Station to Makuhari Messe

These ads will be seen by visitors on their way to the venue, so make use of them to promote your brand and attract people to your booth!







More advertising menus will be made available in addition to the ones shown below. (Additional menus will be announced separately in July.)

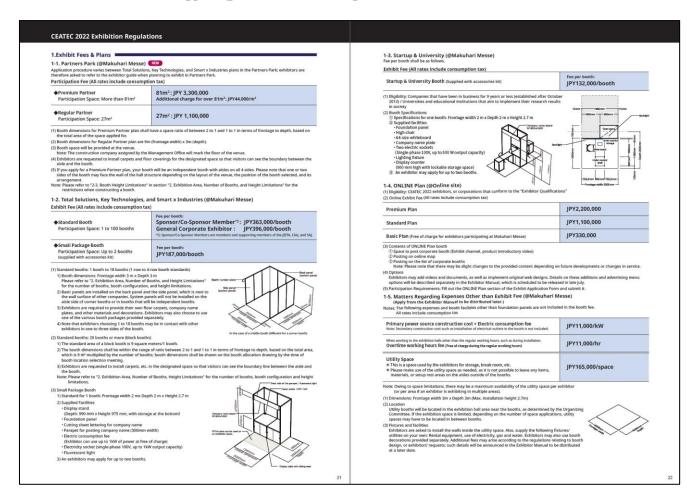
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Exhibition Regulations



Exhibition Guide (pages 21-28)



Application Procedures for Exhibition

- 1 Apply
- Temporary acceptance of exhibit application (automatic email)
- Completion of Exhibit Application (email from the Management Office)

- ... Fill out the required fields on the web application form and submit it.
- ... The Management Office will send an e-mail to the applicant to notify temporary acceptance of the application.
- ... After confirming the details of the application, the Management Office will send a confirmation e-mail to the applicant.

Entering the Application Form

■ Accepted only through the website Registration begins at 10:00a.m. on Feb. 22 (Tue.)





The application form in English will open in early March.

Schedule

Feb.

22 (Tue.), 10:00a.m. Start accepting exhibit applications

Apr.

28 (Thu.) Deadline for Priority Acceptance of exhibit applications

May

31 (Tue.) Final Deadline for accepting exhibit applications for Makuhari Messe

Jun.

30 (Thu.) Exhibit Fee payment due

Jul.

Oct.

Early: Exhibitors Briefing Session & Session for Selecting Booth Location

Mid: Distribution of official press release

Late: Distribution of tools for attracting visitors,
vehicle passes and exhibitor badges

ı

1(Sat.): ONLINE venue opens to the public

Prep: 15 (Sat.) – 17 (Mon.) 17 (Mon.) Opening Event (planned)

CEATEC 2022: Oct. 18 (Tue.) – 21 (Fri.)

21 (Fri) from 17:00 dismantling & removal

31(Mon.): ONLINE venue closes

Dec.

30 (Fri.) Payment due date for items other than Exhibit Fee

Thank you for your participation.

We look forward to your participation at CEATEC 2022.



■ For inquiries, contact:

CEATEC Management Office (Japan Electronics Show Association – JESA)

E-mail: contact2022@ceatec.com